



# INCREASED EXPORT OF THE NEW CRANE SERIES

# NORWAY RAISES THE BAR NEW GRAPPLE SERIES FOR TRUCK GRAPS



Rimaster is one of Sweden's leading suppliers in the development and manufacture of such things as harnesses, electronics, cabs and control panels.

Rimaster delivers electric cables and intelligent electronics that are mainly used in Slagkraft's range, but also in other products.

For us, one of the advantages with Rimaster is that they are involved from the concept to the finished, delivered product. At this time, we don't have our own extensive competence in this area. Rimaster is a specialist and helps us with expertise and the production of what we need," explains Per Eriksson, Concern Purchase Manager for the Cranab Group.

#### Been around a long time

Rimaster has long experience. The company started in 1983 building electrical systems for forestry machines and has been a reliable partner, ever since.

"Our philosophy is based entirely on our customers being able to get a complete solution. We help customers to quickly get started and develop highquality products," says Conny Nyström, Key Account at Rimaster.

Thanks to their 35 years in the industry, Rimaster has built up an effective process that covers everything from product development, manufacturing and quality control to support. Manufacturing is done in Söderhamn and volume production in Poland.

#### **Collaboration bears fruit**

"We have a good and long-standing collaboration with Cranab that is built on good relations and good communication," says Conny Nyström.

"Rimaster fulfils the demands we make in an excellent way. They have dependable deliveries and are a knowledgeable and reliable supplier," says Per Eriksson.





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# ALL OUT ON THE ROAD AND IN THE FOREST!

#### It's all happening in the forests of Sweden and the rest of the world. Times are great, albeit busy here at Cranab.

When requirements for raw forestry materials are high, it means we are fully committed to producing and delivering products to our customers. The market was strong in 2017 and 2018 looks good too. We are ready and waiting for a high demand, while at the same time we are introducing new products to benefit our customers. Inspirational!

#### Development

Our truck cranes have been on the market for just over a year. We have supplied cranes to about a dozen markets and more are in the pipeline. The products have had a good reception and we are harnessing the development possibilities that we can draw from our customers' experiences. Throughout the year we intend to introduce new models both for wood handling and recycling. You can read more in the magazine.

#### Smart and sustainable products

Our future product development is focused on customer value and sustainability. We are convinced that customers in all of our product segments will benefit from cranes and road clearing machines becoming "smarter" over time, which gives the operator a simple job. The right product quality, while being sustainable from energy and recycling viewpoints, is a guiding principle when we create future products for use in the forest and on the road.

#### Fassi

At the end of 2017, Fassi became the sole owner of Cranab. It has been very good for us. We have a long-term industrial owner who knows the industry. Fassi is a family-run company with driven entrepreneurship, customer focus and big ambitions for the development of our business.

Anders Strömgren CEO Cranab AB



Selections from the contents:

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Well-balanced crane
High demands in Norway
New grapple series
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Cranes in Italy
Meet us at exhibitions 2018

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EHAB Åkeri AB: **The haulage** firm with job satisfaction and a new truck crane from Cranab

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A good start and increased

export of truck cranes

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# FIVE QUESTIONS FOR GIOVANNI FASSI

Italian crane manufacturer Fassi has been a shareholder in Cranab Group since 2013. At the end of 2017, Fassi acquired the entirety of Cranab Group. Giovanni Fassi is the CEO of Fassi.

#### Why invest In Cranab?

"The Fassi strategy is to meet the challenges of an increasingly complex and global market. Expanding our range with Cranab's products in the forestry sector, opens up new opportunities. We want to be a complete supplier, that can meet the needs of our customers in both the lifting, recycling and forestry sectors."

#### Will Cranab continue to be Cranab?

"Yes. "We decided that Cranab's identity should be preserved. "However, I do believe in building a dynamic group with greater participation and awareness of the common identity where Fassi, Cranab and the other brands are important elements of a larger unit. "It means that we can guarantee our leadership, develop new business opportunities and offer a complete range of products and services on the market."

What place do you think Cranab has on the international market? Is the future bright? "I believe that there is great opportunities for growth on the international scene. Distribution through Fassi's network will also be an important growth potential for Cranab."

### How will Fassi support the development of Cranab and Slagkraft in years to come?

"The support will be in many ways starting from a commercial perspective but we will also work together to develop new strategies, taking into account the group dynamics. We want to increase and strengthen the different marketing tools, not least digitally to create a constant process of product innovation and service."

### What would your message be to resellers, customers and operators?

"I would like to tell resellers to be proud to represent such a fine brand, which we will continue to improve. I would like to thank customers and end users for placing their trust in us and our products. We will continue to be on your side, createing even more satisfaction and develop new solutions to meet your future needs."



## What does it mean for Cranab to be fully owned by Fassi?

"It means a long-term and a stable ownership. "We will benefit from each other in many different ways, for example in terms of purchasing, product development and production. "Perhaps the most important advantage, is the shortcut to a global distribution channel, for our truck cranes for forestry and recycling. "Fassi has not sold these products before we delivered them from Cranab and the demand for them is huge."

What would your message be to all reseller, customers and end users? "That we are moving toward an eventful and productive future together!"

# CRANABASAWHOLE

Do you know what our company structure looks like? Cranab is a complete technology company, with activities ranging from sales, product development and design to production, delivery and after sales.



Sales Our marketing department focuses on customers and resellers worldwide.



CRANAB

**Product development** We further develop current product offerings and those of future generations.



Processing

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After sales

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**Construction** Our highly trained engineers design in a<u>n advanced 3D</u>

environment.



**Paintwork** The paintwork makes our products more resistant and makes them look good on the surface.



#### Production

We have two manufacturing plants, Cranab 1 and Cranab 2, where we manufacture all our products. Both are located in Vindeln.



**Welding** Our welding robot works tirelessly with high precision and strength.



**Assembly** We assemble all the components with a gentle hand and high accuracy.



Dispatch

When everything is ready we securely package and send the products to our customers.

## A WELL-BALANCED CRANE ON A MODERN MACHINE GETS GOOD RESULTS

When Kapah Forest 2017 bought a new forwarder from Gremo, it was decided that it would be equipped with Cranab's FC12 crane.

"It is strong and very well balanced on the trailer. "Cranab has done a good job," says Henrik Andersson, one of Kapah Forest's joint owners.

Kapah Forest is owned by Henrik Andersson and his cousin Patrik. They have a background in the forest industry and formed their enterprise 2010. Kapah Forest works primarily for Martinsons Trä in the areas north of Umeå, around Sävar, Vindeln and Botsmark. In addition to Henrik and Patrik, the company also has two additional employees.

"It is tough going, being forestry machine entrepreneur but it is going well for us. "We must be careful in both thought and action, there is no room for anything else. "Nowadays you have do be on your toes, with discipline and proper planning, explains Henrik."

#### The latest technology

Efficiency is an important reason why the company uses modern machines.

"Our philosophy is to have the newest equipment and repay any finance as quickly as possible. "We replace equipment when tit has covered between 8,000 and 10,000 hours which is 3 or 4 years. "Interest rates are good at the moment and experience has shown that it does not pay to use worn-out machines and old equipment. "We must be able to work efficiently and we do not have the time for replacements." Downtime is money.

#### Machines are a means of competition

"There is also the importance of health, safety and comfort. "The drivers have a great deal of influence over which machines and tools are used and how they are equipped. "Having good machines and good driver ergonomics is a way for us to be an attractive employer, because it is difficult to compete with salary."

#### The right crane for the right job

When we equipped the forwarder, selecting one of Cranab's cranes was an easy choice.

"Cranab is a company that is close to us and their cranes and equipment are very durable."

Another factor, which Henrik explains, is how the crane and the carriage were adapted to each other and the work to be carried out.

" It is important to use the correct crane on the right machine for the right job whether it is for thinning or final harvesting. "On our forwarders, the



crane location, main arm and the carriage are completely adapted to each other in order to have the right length and geometry. "I am completely satisfied with Cranab's work."

#### A good grip with the 360X-grapple

Cranab's sharper 360X-grapple was also chosen for the crane, instead of the traditional round timber grapple.

"It is easier to drive with. It picks up less sticks when you pick up the wood, it is easier to grab hold of the timber. "Working with the X-grapple is a clear preference for the drivers," says Henrik.

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## THE ROAD NETWORK IN Martin Fuscher NORWAY REQUIRES ROBUST FLAILS

Asfalt & Betong Maskiner - ABM - is a dealer of Slagkraft on the Norwegian market, since 1986.

"In Norway, contractors like the robustness of the flails, the strong power packs and the high operational safety," says Martin Fusche, CEO of ABM.

## How does the demand for Slagkraft products look on the Norwegian market?

" There is great demand and it has to do with how the Norwegian landscape and the road structure looks. "In Norway we have a lot of forest, vegetation, stone and rock near the roads. "This places high demands on the equipment, which must be able to withstand a lot of strain and have maximum operational reliability, something that Slagkraft's products do. "We have defined two market segments in Norway, the casual segment and the professional segment. "Slagkraft belongs to the professionals." Which customers buy the products in Norway? "Our typical customers are contractors who have been commissioned by the Statens Vegvesen to manage the roads. "Mesta AS has been the largest customer for many years. "The trend is moving towards Mesta's own sub-contractors carrying out clearance work.

## Which products are the most popular in Norway?

"The most common is the Craft W10 power pack, together with the SC70 crane and the SH150 or SH170 chain flails. "Sometimes certain customers choose the larger SC85 crane, but the SC70 is usually best suited for the Norwegian road network. "We also sell flails individually, but complete packages are most commonly used on new machinery. "The equipment is primarily used on wheel loaders and agricultural tractors. "Graders are not as common, but are used where a wider area needs to be cleared, of around 10 metres." What are customers the most satisfied with?

"We sell Slagkraft because of the high quality, robustness, strength and operational safety. "The Norwegian road network is demanding and it is not possible to use products with low quality on Norwegian roads. "Slagkraft is the best road clearance equipment on the Norwegian market."

#### What's it like to be a dealer?

"We have been a dealer for Cranab and Slagkraft for 30 years and over the years the collaboration has worked out great. "It feels like we are part of the family and we have mutual respect for each other. "We look forward to the next 30 years together!"



## open event At vindeln

During two days in November 2017, Cranab hosted a well-received open event at Vindeln. During the two days, there were demonstrations of the new crane program with a focus on wood transport and there were opportunities for test drives.

Inside the assembly hall, visitors were able to gain knowledge of the underlying technology, explore Cranab's product range and have a look at the production plant. Additionally, visitors were treated to good food and interesting conversations.



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# EHAB Åkeri AB: THE HAULAGE FIRM WITH JOB SATISFACTION AND A NEW MOBILE CRANE FROM CRANAB

# The crane is easy to drive and has been easy to make friends with

"Our expectations for the crane was that it would be of high quality, strong, stable and built to carry loads. "We have been using it since December and our expectations have been realised from day one," says Micke Andersson, driver and co-owner of EHAB Åkeri AB.

The hauler's business is based on the transport of round timber, construction and recycling. EHAB mainly drive in Västerbotten but also throughout the country, with occasional trips to the other Nordic countries. The company currently has five trucks.

#### Easy and simple

The philosophy of the company is to be personal, deliver high quality and constantly

listen in order to learn which types of transport customers need.

"We are trying to do a good job each day and be great at what we do. "We want to have a broad vehicle fleet to suit our customers," says Micke Andersson.

"Additionally, meeting and greeting is part of everyday life.

"We want to be happy, nice and easy to deal with. It should be fun to work with us, it is always better that way," says Micke.

#### No downtime

At the end of 2017 the hauler invested in a new timber truck. A Mercedes-Benz Arocs 3358 was chosen, equipped with Cranab's TL12.2 crane with cab and Cranab's 360X grapple. The whole vehicle is of exceptionally high quality.

"The haulage industry is an industry with

low margins and the equipment must operate without interruption. "It is not possible to run the risk of it being stuck in the garage, we need it to deliver at all times.

"We wanted to have the best in terms of cranes and we thought Cranab could deliver that. "Cranab is a large and trusted crane manufacturer and it is an advantage to have it available locally," explains Micke.

#### A good working environment

When EHAB invested in the new timber vehicle, its objective was to obtain a vehicle system with a great working environment.

"Ergonomics and the driver environment is very important. "It is also a way for us to employ and retain the best drivers. "Skilled timber truck drivers are scarce today.

"Hence our investment in a well-equipped





Micke Andersson



vehicle, a good crane and cab.

"It is both safe and comfortable sitting in a cab. "There's a lot of crane driving required sometimes and the cab is valuable especially in winter," says Micke.

## Which of the crane characteristics do you like the most?

"The crane has a good lifting geometry. "We load and unload many times in a day, and geometry provides good continuity in that work.

"Our crane is a 10 metre crane and that means that we have a good range , which makes it easy to reach the timber every time. "It also has a good centre of gravity and feels robust and stable. "It is designed to be used and are of the right size.

"The crane is easy to operate and has been easy to make friends with," adds Micke.

#### FACTS

EHAB haulage is a family business, established in 1981 with its base in Ånäset, between Umeå and Skellefteå.

 The company is run by brothers Micke and Daniel Andersson and their father Holger, who founded the company with his brother.

Turnover was approximately SEK
4.5million in 2017, but their ambition is to increase this to about
7million in 2018.



## **EMPLOYEE SURVEY**

#### Jonny Österberg

Role: Fitter

**Background:** Vocational teacher and forest machine operator

Started at Cranab: 2017

Lives: Bjurfors, Vindeln

**Describe what your job entails?** I fit truck cranes.

How do you enjoy your work? The comradeship is nice and I enjoy installing and test driving truck cranes. I also like the fact that there is an opportunity to work in other departments. The work is varied.

#### What is the best thing about Cranab and why?

My colleagues and the fact that there is freedom to be able to take on jobs where necessary, outside of the department, there are opportunities for development.

What does quality mean to you?

That the cranes are of high quality makes me feel pride in my job.

## What do you want your customers to experience with Cranab?

To feel that they have chosen the right crane manufacturer, the right products and that they receive good support with aftersales issues and help when they need it. **77** The program will become increasingly complete in 2018 as we enter the markets in more countries

DEVELOPMENT OF THE CRANE PROGRAM

# A GOOD START AND INCREASED EXPORT OF TRUCK CRANES

It is almost two years since Cranab launched its truck crane program.

"The cranes have been well received on the market. "It feels as though our own expectations, and those of our customers, have been met," says Micael Olsson, sales manager for On-road Export."

The year 2018 will see further products launched as part of the program, as well as an export-drive.

Cranab was already a popular supplier of truck cranes several decades ago, however, in the end of the nineties Cranab redefined its manufacture of cranes to focus only on forestry machines. The 2016 launch of the new generation of truck cranes was therefore welcome.

"There has been a gap to fill in the market over the years and we have done just that," says Micael.

#### Wide-ranging experience

Cranab's experience in crane manufacturing is significant and the company has used its in-house knowledge and skills in the best way possible. This has enabled the crane program to be very well received from the start.

The reaction from customers have been very positive, and where additional needs have been identified, we have further developed and improved the products," says Micael.

#### Further models and products

The year 2018 will see Cranab continue the development of the program. It will also, among other things, introduce the biggest Z-crane

model - the TZ18 - and a completely new grapple series for truck cranes, an upgraded weighing solution, a wider stabiliser beam and more

"The program will, in 2018, become increasingly complete as we enter the markets of more countries.

#### **Major investment in Europe**

The export drive which Cranab is carrying out, includes several countries and also matches new owner Fassi's strategy and market presence. The drive focuses on large parts of Europe, including Germany, Slovenia, Finland, Austria, Italy and Spain. Truck cranes have also been sold to Israel and Mexico.

"There is a lot going on at the moment and that's great fun," stresses Micael.



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## THE TZ18 - A GIANT OF A CRANE IS LAUNCHED



The TZ program is expanded with its largest model so far: The TZ18, an immensely strong 18-ton metre crane.

The new TZ18 crane model is designed to be used for the most demanding of tasks. "This crane is robust, considerably rated and is used for demanding work with timber or recycling," says Micael Olsson, sales manager, On-road Export.

#### For everything heavy

Many markets in Europe place high demands on the type of work cranes should be able to carry out.

The TZ18 can manage wider timber and heavier materials and takes over where the 12 ton metre TZ12 crane becomes too small. The TZ18 is based on the same principle as the TZ12, but with a significantly larger rating.

The first TZ18 cranes will be shown at trade exhibition Interforst in Munich in July and sales will begin around the New Year.

## WIDER STABILISER BEAM: 5.1 METRES

Cranab introduces the possibility of choosing between two different maximum widths of the stabiliser beam.

The default width is currently 3.9 metres, however, there is now a 5.1-metre version on



offer. The wider stabiliser beam is particularly suitable within recycling and where smaller trucks have been equipped with slightly larger cranes. The 5.1 metre stabiliser beam provides optimal stability and solidity.

#### Using the full length

The wider stabiliser beam is based on a construction where the internal beams are located next to each other, rather facing each other and can therefore take advantage of the beam frame's entire length.

Cranab can thereby offer one of the widest stabiliser beams on the market, which can be added to all models of the TZ 12 and TL 12 versions of truck cranes.



## EMPLOYEE SURVEY

#### Berit Frank Lundström

Role: Head of department

**Background:** Has spent her whole life in the industry, with various roles in technology and logistics.

Started at Cranab: June 2017

Lives: Rödånäs, Tavelsjö

#### Describe what your job entails?

"I am the head of department for fitting, CNC and coatings."

#### How do you enjoy your work?

"I enjoy it a lot. "I haven't been here that long so I learn something new every day. "The order volume is high and we are kept very busy. "We have a lot of change ahead of us, which is great fun."

#### What is the best thing about Cranab and why?

"The people around me. "The desire to find solutions when we encounter various challenges. "The belief that we can always be better at what we do."

#### What does quality mean to you?

"That everything should be right from me from start to finish.

"Good processes which contribute to a reduction in monitoring and that we always deliver on time"

#### What do you want your customers to experience with Cranab?

"Good quality, that we are receptive to customer suggestions for improvement, and that we have a reliable delivery."



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## CT35, CT40 and CT50: NEW GRAPPLE SERIES FOR TRUCK CRANES

In the start of 2019 Cranab releases its new grapple series, which is fully adapted for truck cranes. The grapples will make the crane program even more complete.

The grapple series consists of three grapple sizes with model designations CT35, CT40 and CT50.

"We expect that these models will cover 90% of market demands for truck crane grapples," says Micael Olsson, sales manager for On-road Export.

The grapples fit not only Cranab's truck cranes but also those of other brands.

#### **Optimised series**

The design work has placed great emphasis on

handling and the weight of the grapples.

"Weight is crucial when talking about trucks and we have minimised it without sacrificing performance and handling," says Micael.

"We have worked with the thickness of materials and made them thinner." The grapples easily penetrate the timber stacks and retract easily. They are very easy to work with.

Grapples used on forwarders are designed for continuous and more demanding work. A grapple on a truck crane operates on a completely different frequency.

"Truck grapples are used in the loading and unloading of timber stacks on the vehicle and are not usually seen rooting and digging down on the ground, the way a grapple on a forwarder does. "Grapple requirements vary and truck grapples are optimised for their areas of use," explains Micael.

#### Largest load with CT50

The new program also features Cranab's large and efficient CT50-grapple.

"The CT50 is unique for the truck program and is designed to maximise each movement and work as quickly as possible. "It can pick up vast timber loads at a time," says Micael.

"This grapple size is popular throughout Europe and the CT50 will be able to meet the requirements in the very best way, for the most demanding tasks."

The new grapple series will be on display for the first time at German trade show Interforst in mid-July.

## SMARTER SCALES

One of the most important additions to Cranab's truck cranes, are the scales. They help the operator load the truck correctly to make sure that it is neither too heavily-laden nor too light.

Two major innovations included in the 2018 scales is that it is possible to select more than

one language to appear on the display, including German, French, Italian and Portuguese. In addition, the scales can store data that can also be transferred and stored for better monitoring and follow-up.

"To be able to retrieve data from the scales means a lot. "Several markets see clients place demands for information about weight," says Micael Olsson.



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## THE NEW TZ12 R 7,7: AN AGILE SEVEN-METRE CRANE FOR RECYCLING WORK

Cranab is launching a new model of its Z-crane with a 7.7-metre range. The crane is intended for recycling work and is adapted for modern Euro 6-trucks and semi-trailers.

"The crane is designed not to stick out lower than the stabiliser beam when it is folded in the park position. "This makes it optimal for work with recycling and the most recent trucks," says Micael Olsson, sales manager for On-road Export. The compact design makes the TZ12 R 7.7 particularly suitable for trucks that meet the Euro 6 requirements, where space is limited.

#### **Strong and efficient**

The new crane model complements Cranab's program for mobile Z-cranes for trucks. The Z-cranes are already manufactured with ranges of 9.3 and 10.5 metres.

"The seven-metre crane is as robust as its bigger siblings and it matches their performance and capacity. "It is only the range which is customized," explains Micael. "There is already a strong demand for the crane. "We know that this crane size is popular

and long-awaited. "It is therefore launched as a standard product from the start, which will be offered on all markets.

#### To be unveiled in May

The TZ12 R 7.7 will be on display for the first time at the German recycling trade fair IFAT from May 14-18 and will be available for sale in the autumn of 2018.

**The link to the future** Wireless crane scale Long battery life





# UNO, DUE, TRES, QUATTRO: GOVERNMENTE FIRST CRANES IN OPERATION ON THE TALIAN MARKI

Gerax SRL is a large Italian truck equipper and experienced Fassi-dealer. Cranab's first four truck cranes have now been delivered to Italy and assembled by Gerax. Edoardo Giovannini is the man responsible for this activity.

#### Why does Gerax use cranes from Cranab?

"We have grown over the years and become a reliable partner in the crane sector thanks to the quality of the products we distribute and the vehicles we are equipping. "Cranab's introduction to the Fassi group has created new business opportunities for us in the wood handling and recycling."

#### What expectations do you have from Cranab?

"That this cooperation will be close and successful! "In terms of Cranab's products, we are convinced that their quality and innovative solutions are always of the highest standard." What do you think is the best thing about

#### Cranab's cranes?

"Their speed, ease of use and precision in terms of even the most demanding of jobs, are characteristics that our customers are starting to appreciate. "Thanks to Cranab's cranes being equipped with a high performance hydraulic system, efficiency is maintained at a high and consistent level."

#### The TZ12 ET 8.3 was one of the first Cranabcranes you installed, how did that go?

"I was very pleased with how easy it was to install it. "It was no problem implementing the hydraulics or to adapt the crane to the vehicle chassi '

#### What does the Italian market look like?

"The Italian market is not big in the forestrv sector, in contrast to northern European countries. "The situation is totally different in the recycling sector. "Italy recycles much more than the EU average. "Eurostat - the European Union Statistical Office - has estimated that Italy recover 76.9% of its waste."

#### What are Italian customers looking for when choosing a mobile truck crane?

"In addition to the product's quality and performance, Italian customers appreciate great help and support. "Aftersales support should be reliable and competent. "This service should always be close at hand in any unexpected situations."

#### Do you believe that Cranab's cranes will be popular in Italy?

CRANAB CUSTOMER

- Being part of a group led by Fassi is a guarantee for continued growth. The purpose of the introduction of the Swedish brand is to make the high-tech content of Cranab's products more appreciated than ever, compared to its competitors.

#### FACTS

The first recycling version of the TZ-crane was sold to Santini group. It is a large company in Bolzano, South Tyrol, which provides environmental services with a special focus on the collection, transport and storage of municipal and special waste and the recovery of metal and paper. They also work with scrap vehicles.







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# GLOBAL DEALERS ARE READY

March saw 18 resellers of mobile truck cranes attend an international sales conference.

Participants came from Finland, the Baltics, Hungary, Germany, Austria, Italy, Spain and the United States. The aim was to learn all about the program and as well as networking with each other. In addition to product presentations and sales strategies, there was a factory tour and a half-day spent on machine and driving demonstrations. The conference ended with a visit to Älgens Hus and a popular snowmobile tour.



# VISIONAL WORK AT CRANAB

In order to bring Cranab to the next level, a vision project was completed 2017. The project ran for a few months, during which time all employees had the opportunity to take part and influence it. The vision project has led to pride, commitment and a common image of what Cranab will look in the future.

## **MUSTACHE GRAPPLE AUCTION**

At the start of the year, Cranab produced a blue-coloured grapple decorated with a mustache, which was auctioned to raise money for the fight against prostate cancer.

"Prostate cancer is the most common form of cancer in Sweden. "Many within the forestry sector as well as several of our customers are men, have been affected, or find themselves at risk of being affected. "We are therefore very grateful that we have been able to contribute to better cancer care, research into prostate cancer and the ability to save more lives," says Håkan Bergh, sales manager for Sweden.

The grapple was auctioned on 17 February at the event Entreprenörsmeeting in Lycksele. "The interest was huge and many were prepared to support the mustache fight by making a bid." The auction was eventually won by Dahlqvist Skog AB from Östavall with a bid for SEK 47 000.

Cranab donated all proceeds to the Swedish Prostate Cancer Association.

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The following are some of this year's exhibitions where we are showing our products. Come and visit us there!



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## EXHIBITION CALENDAR

**Svenska** Maskinmässan May 31 - June 2, Solvalla, Sweden

Forexpo June 21 - 23, France

Interforst July 18 - 22, Munich, Germany.

Libramont July 27 - 30, Belgium

**Elmia Lastbil 2016 Aug. 22 - 25**, Jönköping, Sweden

Holzmesse Aug 29 - Sep 1, Klagenfurt, Austria



**FinnMetko Aug 30 - Sep 1,** Jämsä, Finland

**Load up North Aug 30 - Sep 1**, Boden, Sweden

**GalaBau** Sep 12 - 15, Nürnberg, Germany

**APF** Sep 20 - 22, United Kingdom

IAA Sep 20 - 27, Germany

Ecomondo Nov 6 - 9, Italy



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